



Kalamazoo Downtown  
**PARTNERSHIP**

# BACK TO BUSINESS

DOWNTOWN VISITOR SURVEY | KEY FINDINGS

# INTRODUCTION

## METHODOLOGY + RESPONDENT DEMOGRAPHICS

**METHODOLOGY** *The Kalamazoo Downtown Partnership distributed an online survey to downtown visitors to assess customer comfortability as businesses begin to reopen and adopt new practices and operations in response to COVID-19.*

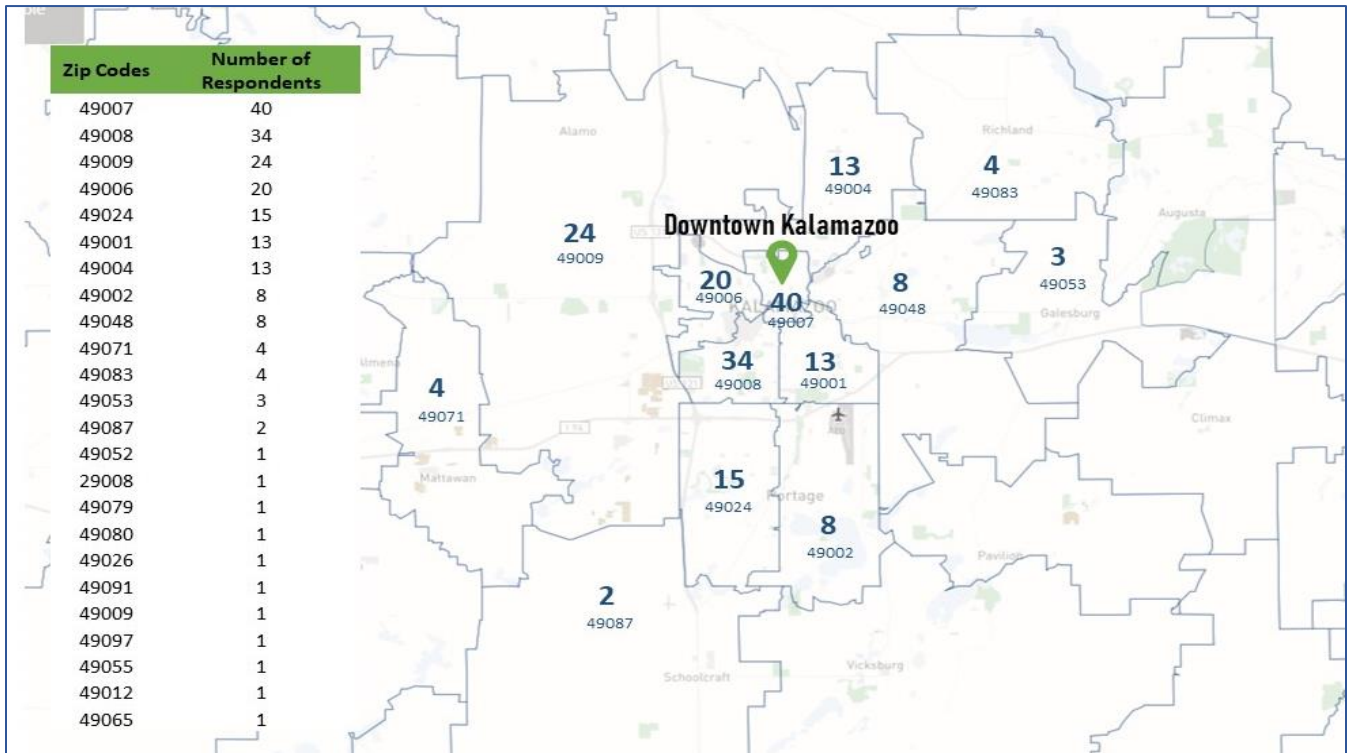
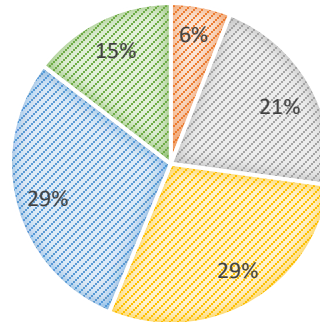
*The survey was open from June 16, 2020 to June 30, 2020, and distributed via the organizational newsletter (3,440 subscribers), and via social media channels (50K+ followers). The survey took an average of 5 minutes to complete.*

# 200

## TOTAL RESPONDENTS

### RESPONDENT AGE GROUPS

■ Under 18 ■ 18-25 ■ 26-35 ■ 36-50 ■ 51-65 ■ 65+

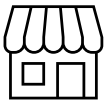


# CUSTOMER COMFORTABILITY

## CURRENT BEHAVIOR



70% are currently getting carryout or using curbside pick-up



29% are visiting walk-in retail shops



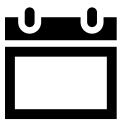
18% are going to restaurants for dine-in service



18% are getting delivery



11% are exploring virtual business offerings



7% are visiting retail shops by appointment



19% of respondents are not comfortable patronizing businesses

# CUSTOMER COMFORTABILITY

## FOOD + DRINK

**SUMMARY** *Overall, respondents reported higher comfortability ordering food to-go and dining outdoors.*



**92.0%** are comfortable using curbside pick-up

**72.6%** are comfortable ordering from a food truck

**64.0%** are comfortable sitting outdoors at a restaurant

**50.3%** are comfortable sitting outdoors at a bar

**84.9%** are comfortable ordering food for delivery



**57.3%** do not feel comfortable sitting indoors at a restaurant

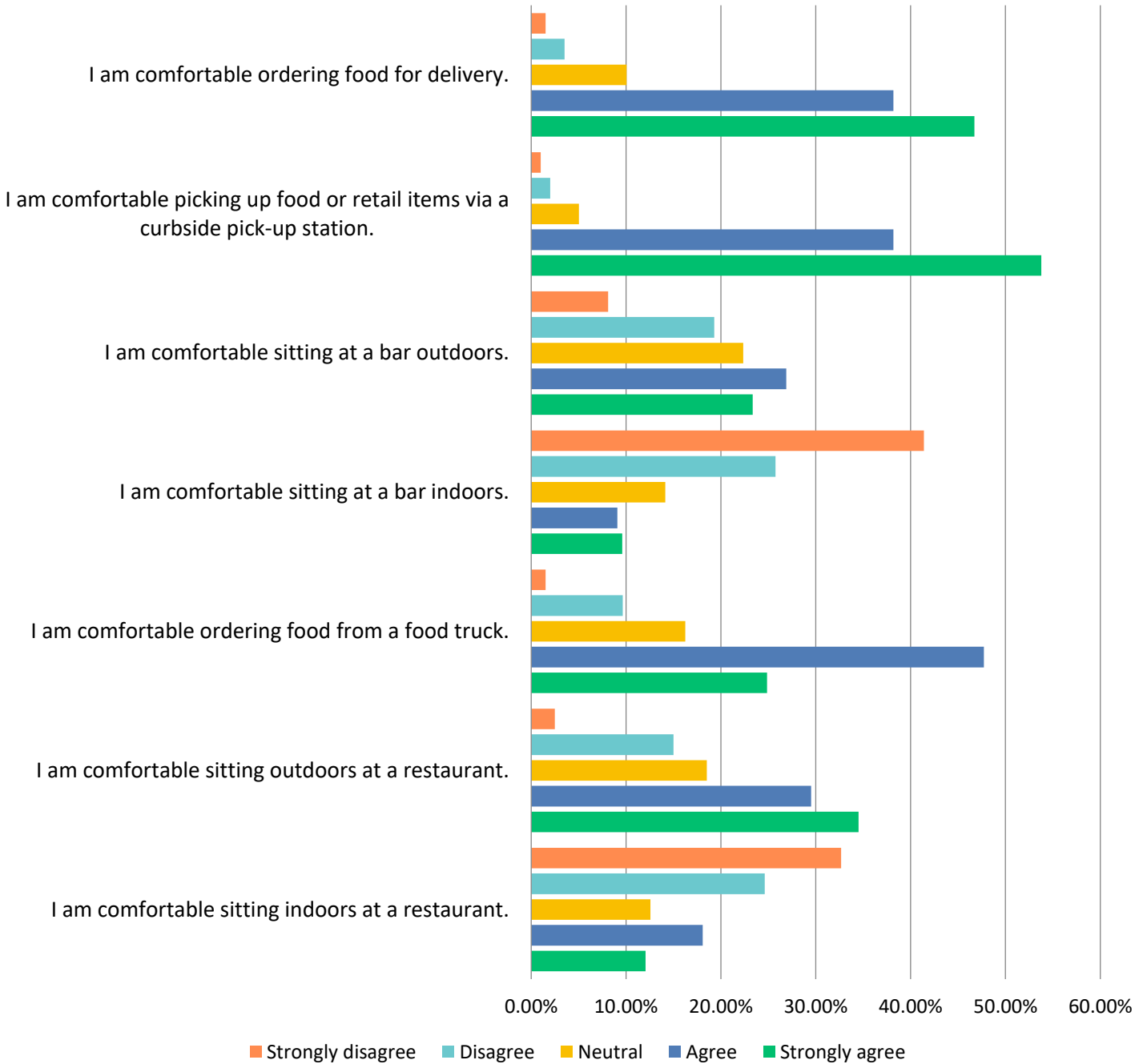
**67.2%** do not feel comfortable sitting indoors at a bar

# CUSTOMER COMFORTABILITY

## FOOD + DRINK

### RESPONSES

*For each of the statements below, please indicate the extent to which you agree or disagree at this point in time.*



# CUSTOMER COMFORTABILITY

## RETAIL + SERVICES

**SUMMARY** *Highest comfortability among respondents remains in curbside pick-up and outdoor shopping. More than half of respondents agreed that they were comfortable visiting a retail shop, walk-in or by appointment. Responses were mixed on hotel stays, visiting salons, and attending outdoor events, and comfortability was low for fitness studios and indoor event venues.*



**92.0%** comfortable picking up retail items curbside

**75.4%** comfortable visiting outdoor markets or shopping retail items outdoors

**63.1%** comfortable visiting a retail shop by appointment

**61.3%** comfortable walking into a retail shop



**49.0%** comfortable attending an event at an outdoor venue

→ 24.8% were not comfortable

→ 26.3% responded neutral

**48.2%** comfortable visiting a salon

→ 30.5% were not comfortable

→ 21.3% responded neutral

**37.1%** comfortable staying in a hotel

→ 39.6% were not comfortable

→ 23.4% responded neutral



**63.3%** do not feel comfortable going to a gym or fitness studio for classes

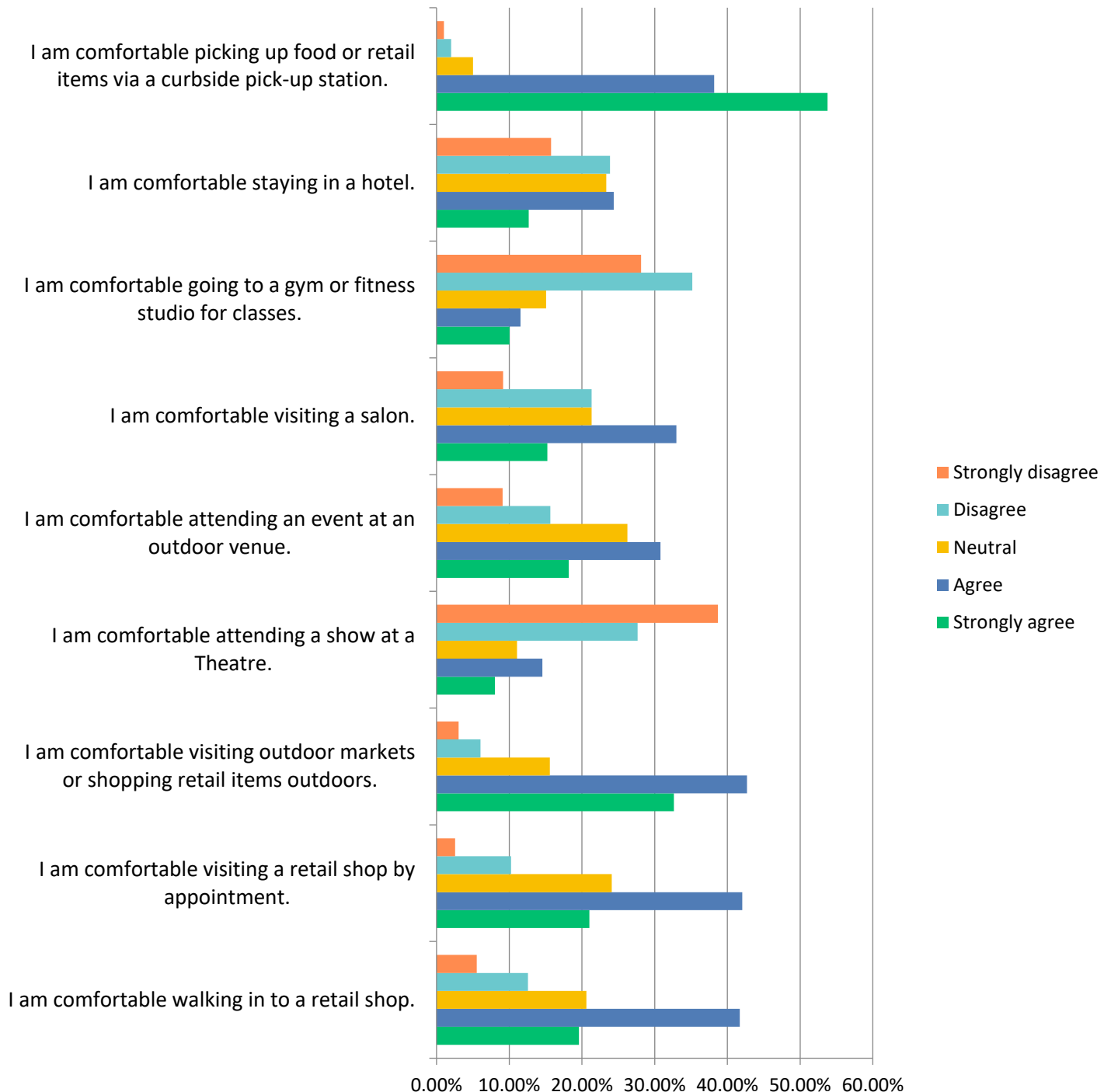
**66.3%** do not feel comfortable attending a show at a Theatre

# CUSTOMER COMFORTABILITY

## RETAIL + SERVICES

### RESPONSES

*For each of the statements below, please indicate the extent to which you agree or disagree at this point in time.*



# CUSTOMER COMFORTABILITY

## PUBLIC SPACES + EVENTS

**SUMMARY** *Overall, respondents reported feeling comfortable in open, outdoor spaces, though many might look to avoid crowds or crowded public spaces outdoors.*



**92.5%** comfortable sitting in a park or outdoor space

**75.4%** comfortable visiting outdoor markets or shopping retail items outdoors



**51.0%** comfortable walking on sidewalks and in public spaces with other groups and/or people around

→ 33.3% were not comfortable

→ 15.7% responded neutral

**49.0%** comfortable attending an event at an outdoor venue

→ 24.8% were not comfortable

→ 26.3% responded neutral



**69.9%** are concerned about being indoors with other groups and/or people

**66.3%** do not feel comfortable attending a show at a Theatre

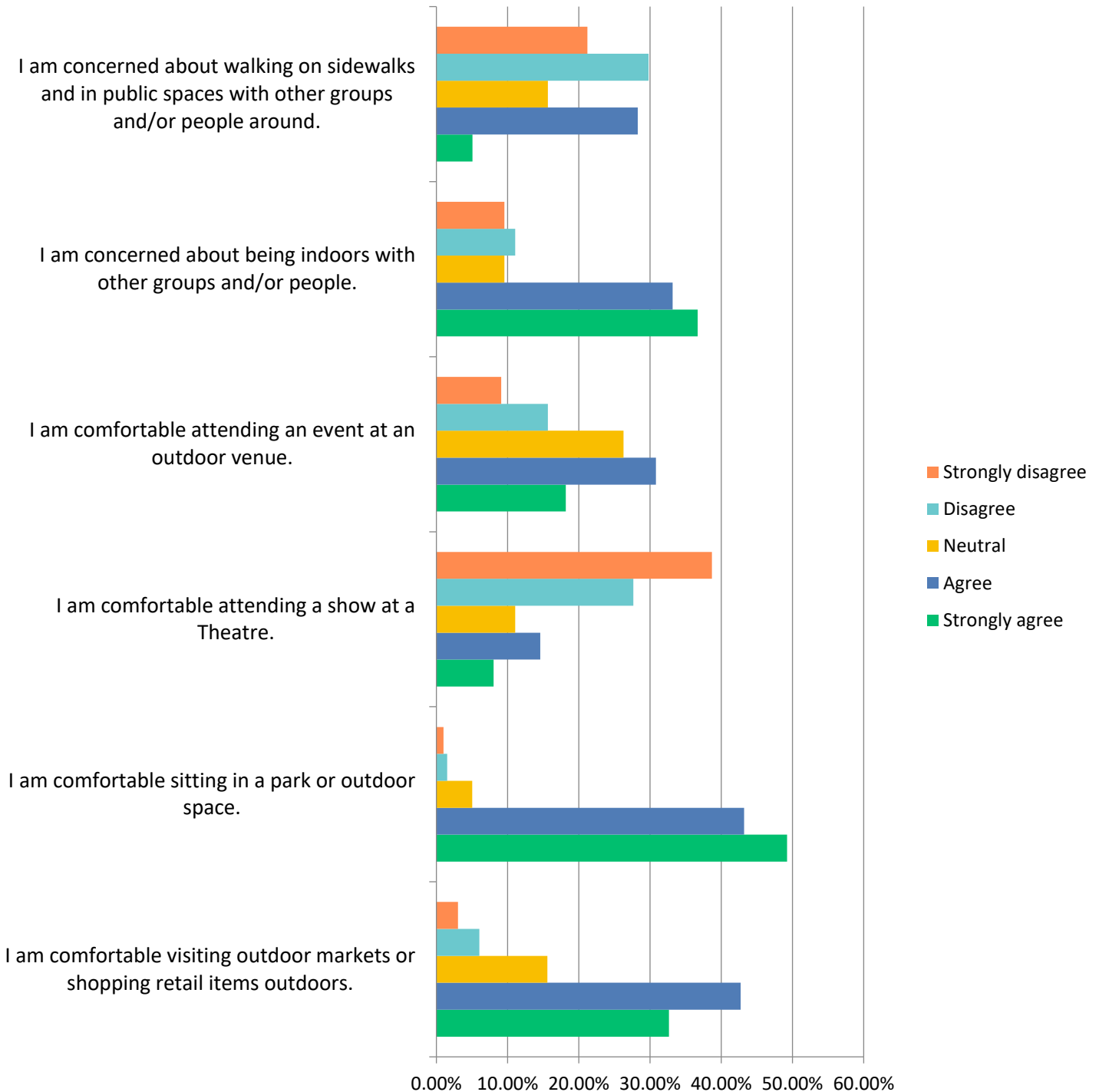


# CUSTOMER COMFORTABILITY

## PUBLIC SPACES + EVENTS

### RESPONSES

*For each of the statements below, please indicate the extent to which you agree or disagree at this point in time.*



# CUSTOMER COMFORTABILITY

## PERSONAL PROTECTIVE EQUIPMENT (PPE) + PUBLIC PRACTICES

**SUMMARY** *Most respondents reported being likely to wear masks and sanitize hands while in public.*



**95%** likely to wash or sanitize hands stringently

**91%** likely to wear a mask or face covering

**90%** likely to leave family member/friends considered to be more vulnerable at home

**84%** likely to avoid crowded places

**83%** likely to limit group size



**55%** unlikely to wear other PPE in addition to a mask

# CUSTOMER COMFORTABILITY

## BUSINESS PRACTICES

Based on responses, the business practices most important to customers in response to COVID-19 focus on requiring both employees and customers to wear masks, conducting employee screening, communicating measures taken, and limiting occupancy.

COVID-19 Business Response Practices			
	<i>Percent of respondents who consider business practice to be important or very important, ranked by percent considered very important</i>		
	Very Important (%)	Important (%)	Total (%)
Seeing all employees wear face masks	69.9	18.1	88
Conducting regular employee screening	64.0	23.0	87
Communicating or posting measures the business is taking to prevent the spread of the virus	62.0	26.0	88
Masks are worn by all customers in a store	59.0	24.0	83
Strict limitations are set on the number of customers or diners in the space at the same time	56.0	26.0	82
Hand sanitizer station at the entrance to the business	46.7	37.2	83.9
Menus, store inventory, and/or advertisements available online and outside the store	37.8	39.9	77.7
Touch free payment systems at checkout	32.0	40.0	72
Demarcations on the ground show six-foot gaps in places where customers queue up	31.2	37.7	68.9
Plexiglass barriers separate staff and patrons at checkout, or where applicable	29.5	39.0	68.5
Touch free doors at entry and exit	23.7	37.8	61.5
Seeing all employees wear gloves	12.6	22.6	35.2
One-way arrows on business shop floors	12.1	24.6	36.7
Taking temperatures of patrons upon entry	6.0	15.6	21.6



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